

INSIGHTS + NEWS

Bob Cox presents at “Site Remediation and Redevelopment Program Series – Part One – Transaction, Funding Aids and Project Set-Up” hosted by Environmental Business Council New England

JANUARY 17, 2017

The series will provide an interactive case study of the trials and tribulations of developing an old contaminated industrial property into a new and vibrant use. Attendees will observe the interaction between a mock buyer and a mock seller during the process of acquisition negotiations, site assessment, resolution of assessment results, among other developmental challenges.

This first program, Part One: Transaction, Funding Aids, and Project Set-up, will provide insight into how buyer and seller teams posture and strategize to complete a deal where multiple environmental issues exist. Bob Cox will teach at this first installment, which will focus on transaction, funding aids and project set-up. Bob will act as part of a mock seller team discussing the pending sale of a contaminated piece of real estate. Participants will then take part in a panel discussion to facilitate observations and questions with the audience, as well as an introduction to Part Two.