

## INSIGHTS + NEWS

### Client Institute 2017 – Improving Design & Construction Projects

#### OWNER/CLIENTS/DESIGN & CONSTRUCTION PROFESSIONALS SHARING INSIGHTS AND LESSONS LEARNED

##### Two Half-Day Programs

Friday, March 31 – Westin Hotel, Waltham, MA

Friday, April 28 – Museum of Science, Boston, MA

The Client Institute delivers crucial strategies and fresh insights you need most to improve your own design and construction projects. You will learn:

- Cutting-edge concepts and practical specifics
- Specific action plans to use on your own projects
- Real lessons learned from various industry sectors: Corporate Real Estate / Higher Education / Healthcare / Government

Each program includes:

- Two panel discussions by industry experts
- Frank, unbiased discussions of what works and what doesn't
- In-depth dialog with your peers

#### Registration & Information

##### *Managing Innovation and Managing Teams*

WALTHAM at the Westin Hotel

Friday, March 31, 2017 from 7:30am – 12:00 noon

Topics include:

- New products, methods, technologies: how to balance innovation with risk
- How to use new planning and programming analytics to increase design options and estimate costs more accurately
- How we can best support our own internal change agents
- Managing building materials / Environmental costs and risks (asbestos, lead, PCBs)

- Clients Under Glass: How construction companies study owners/clients; why and how we can use the same methods in our own organizations
- Conquering the Meeting Swamp: What we can learn from the public sector about fine-tuning our user meetings to balance input, good ideas and practicalities

Speakers:

- David Hanitchak, Director of Real Estate and Planning, Partners Health Care
- Bob Cox, Esq., Bowditch & Dewey
- Chris Cronin, Director, DPW, Town of Andover
- Ralph DeFlorio, Director of Operations, Harvard Divinity School
- Lauren Larson, Commodore Builders
- Chris Leary, AIA, Managing Principal, Jacobs Buildings and Infrastructure
- Maggie O'Toole, Vice President of Operations, LabCentral

Program Facilitator:

- William Ronco, President, Gathering Pace Consulting

*Improving Project Costs and Profit, and Improving Project Quality*

BOSTON at the Museum of Science

Friday, April 28 from 7:30am – 12:00 noon

Topics include:

- The Runaway Project: Why they happen, and how to take effective, constructive action
- Estimating: How to get the most from reconciliation meetings/What conceptual estimating can and cannot deliver
- Why and how we should use Life-Cycle project costing more often
- Leaks! Why they still happen, best practice ways to prevent them, and how to identify, address, and prevent building envelope issues
- Setting up a Quality Assurance process that's effective for all project team members

Speakers:

- Edward Adelman, Director, Massachusetts State College Building Authority
- Zachary Bergeron, Construction Economist, Vermeulens
- Emma Corbalán, RA, LEED AP; MIT Project Manager, Sustainable Design and Construction
- Mary Feeney, Esq., Bowditch & Dewey
- Chris Floyd, President, C.E. Floyd Company

- Rick Jensen, Vice President, Erland Construction
- Enzo Scalora, Principal, CSL Consulting
- Francesco Spagna, Principal, Simpson, Gumpertz & Heger

Program Facilitator:

- William Ronco, President, Gathering Pace Consulting

## Program Cost

- \$175 for 1 day
- \$300 for both days