

## INSIGHTS + NEWS

## New Contracts: Pandemic Impact on Contract and Transaction Due Diligence (Webinar)

During times of economic turbulence and commercial uncertainty, your business team and corporate counsel are well advised to undertake a more deliberate and thorough due diligence process when entering into contract and transaction negotiations. Now more than ever, due diligence should be utilized as a risk management tool prior to entering into definitive agreements, with heightened scrutiny on critical issues that may be affected by COVID-19, including a counterparty's employment practices and policies, possible changes in and compliance with applicable law and regulations, supply chain disturbances, key customer business issues, insurance coverage for business interruption, and cybersecurity safeguards.

Realizing the due diligence process should change under extraordinary circumstances such as a global pandemic; we will explore additional matters and issues that your team should examine; and offer practical advice for a proactive approach to managing counterparty defaults and business relationships.

### Speakers:

- Kelly Whetstone, Deputy General Counsel, Foreside Financial Group
- Chris Cunico, Senior Counsel, Covanta
- [Rory Fazendeiro](#), Partner, Business & Finance, Bowditch

The [Association of Corporate Counsel – Northeast Chapter](#) and Bowditch are pleased to offer these “bite-sized” webinars that will include small group networking. We invite in-house attorneys, business owners, and other executives who manage contracts or legal issues to attend. Pre-registration is required.

Don't miss part 1, “[Contract Review: Identifying Weaknesses, Strengths and Gray Areas to Get Ahead of Future Disruptions](#),” from October 20.

### Watch part 2:

[https://www.bowditch.com/wp-content/uploads/2020/10/ACCWebinar\\_ContractPart2\\_102720-1.mp4](https://www.bowditch.com/wp-content/uploads/2020/10/ACCWebinar_ContractPart2_102720-1.mp4)