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Rory Fazendeiro Writes “The New Normal for Due Diligence” for Mergers & Acquisitions

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Mergers & Acquisitions has published “The New Normal for Due Diligence” by Rory Fazendeiro. The merger and acquisition transaction process has changed due to COVID-19, and a new normal has arisen. Due diligence is of great importance for buyers, now more than ever. Rory Fazendeiro discusses this and other ways both buyers and sellers must adapt to the new normal of mergers and acquisitions.

The use of technology in due diligence has never been more important than it is now. While due diligence in a remote world may present new challenges, the increased use of virtual data rooms and video conferencing services such as Zoom and GoToMeeting have facilitated this process immensely. Many of these technology tools will remain a part of the process into the future, as deal participants move away from in-person meetings, visits and tours.

Continue reading “[The New Normal for Due Diligence.](#)”