

INSIGHTS + NEWS

AiVi Nguyen Spoke at Massachusetts Bar Association Webinar “Mediating a High-Stakes Case: A Bird’s Eye View of Best Practices for Counsel”

AiVi Nguyen spoke at the Massachusetts Bar Association’s April 30 webinar on mediating a high-stakes case and discussed how to effectively represent clients in a mediation. During the webinar, AiVi and a panel of attorneys and experienced mediators provided best practices for developing a well-planned strategy, including tips for:

- Selecting the right mediator
- Assessing the parties’ personalities, including the insurance adjusters who control the purse strings
- Determining what information to share and when to share it
- Deciding how much interaction the parties should have with each other and with the mediator
- Managing client expectations

[View the recording](#)