

PARTNER

E. Charles Tidman III

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OVERVIEW

Chuck Tidman represents corporate and bank clients throughout Massachusetts, the U.S. and internationally, serving as outside general counsel to many and providing practical solutions to complex business problems. Lending and business clients seek his help – thanks in part to Chuck’s extensive business education and 30-plus years of experience – for financing, mergers and acquisitions, important business negotiations, succession planning and other sophisticated transactions and issues.

Chuck has a diverse practice that touches many types of companies in a variety of industries and involves advice regarding everything from daily business operations to life-changing transactions. For example, he recently handled engagements ranging from the complicated refinancing of a shopping center to the financing of solar panels for a low-income housing facility to the sale of a large family business. According to Chuck, “I tend to be involved in large, complicated deals such as buying or selling a company, sale or purchase of company stock or assets or other large, corporate transactions and financing, often with complex collateral or assets, multiple borrowers and other complicating components.” He has focused much of his corporate practice on the needs of manufacturing clients and has developed a working knowledge of the intricacies of manufacturers in many sectors.

Clients appreciate Chuck’s collegial attitude and ability to partner with them. He listens and invests time to develop an intimate understanding of his clients’ industries, products and services, strategies and goals. “Knowing a client – inside and out – allows me to help the client solve problems, take advantage of opportunities and have the legal perspective needed to accomplish the client’s business plans,” Chuck notes. His general counsel services are an excellent fit for clients who need consistent, informed legal counsel without the expense of in-house general counsel.

In addition to his corporate practice, Chuck represents banks across the state in commercial, industrial and real estate financing transactions, loans to construct solar and hydro power-generating facilities and loan workouts and as counsel to bank executives on management and strategic issues. As counsel to banks in hundreds of transactions involving financing facilities, he provides a unique perspective drawn from his many years of experience as bank counsel and his insights as a former banker.

Outside of his work for the firm, Chuck has been a longtime member of the New England Business Association, formerly known as the Smaller Business Association of New England (SBANE), and [shares his positive experience with the Association’s Senior Executive Circle.](#)

Before Bowditch

Prior to his career in law, Chuck worked as a commercial loan officer, handling a portfolio of commercial, industrial and real estate loan relationships.

Besides work

For years, Chuck has coached American Legion baseball. “These are the best 16 to 19-year-old players...the ones looking to play in college, and coaching them in a highly competitive atmosphere is a welcome relief to my daily legal practice.” He also likes to play golf, hike, kayak, fish and travel, especially to National Parks, the Caribbean and Martha’s Vineyard.

EXPERIENCE

Helping a manufacturer sell his business

The founder and owner of a 20-year-old-plus manufacturing company in New England got a financially compelling, unsolicited offer to buy his business. Chuck helped with due diligence and negotiation of terms of the stock sale. The deal closed four months later, successfully, on time and on the terms the client expected. Chuck worked opposite Chicago counsel in handling the seller’s needs. In the process, Chuck formed and quarterbacked a team of trusted advisors for the client, clearly explaining the lay of the land and what’s next. “I guided the process without getting involved in petty fights. I don’t over-lawyer,” he noted.

Experience and prior relationships help a solar lending project close for a banking client

A regional bank wanted to make a loan to a real estate developer for the installation of solar panels on a low-income housing facility in Washington, D.C. “There were five buildings being constructed in a project involving federal and local seed financing,” Chuck explained. “My bank client was interested in green energy lending and saw this project with this customer as a great opportunity to do just that.” While the deal had unusual collateral and other complexities, Chuck had experience with the bank and the borrower. “Plus, we’d created template processes and documents, so the process was streamlined, and the deal closed without complication.”

Refinancing a regional shipping center

Chuck represented a local lender in a large transaction involving the refinance of a New Hampshire shopping center. The transaction relied on an understanding of real estate and leasing issues in addition to the usual loan documentation. Chuck guided the transaction to a smooth closing, working cooperatively with Maine counsel on the intricate details of a complex transaction.

Buying and selling businesses large and small

During the past few months, Chuck has counseled sellers and buyers in many industries. This has comprised businesses large and small, including a renowned local bake shop, a liquor and variety store and a large insurance agency. In each case, the transaction was life-changing for the clients, and Chuck’s steady hand and experience guided each of them to very successful outcomes.

AFFILIATIONS

PROFESSIONAL/COMMUNITY

- “Lawyer of the Year,” named in *Best Lawyers* in the field of Business Organizations (including LLCs and Partnerships), 2021
- *Best Lawyers in America*, selected by his peers for listing in the fields of Business Organizations (including LLCs and Partnerships), Banking and Finance Law, Corporate Law, and Real Estate Law since 2012
- Director, [Holden Baseball Program, Inc.](#), a non-profit corporation that administers baseball and softball programs for

over one thousand children in his home town of Holden, Massachusetts

- Manager, [Wachusett American Legion](#) baseball team (2004 – present)
- Associated Industries of Massachusetts (AIM) and other manufacturing industry groups

PREVIOUS

- Director, [Smaller Business Association of New England \(SBANE\)](#)
- Member, [Smaller Business Association of New England Advanced Manufacturing Committee](#)
- Judge for the annual [Smaller Business Association of New England \(SBANE\) Innovation Awards](#)
- Former president of [Holden Baseball Program, Inc.](#)

BAR ADMISSIONS

- Massachusetts

EDUCATION

- J.D., *cum laude*, Suffolk University Law School
- M.B.A., Concentration in Finance, *with high distinction*, Babson College
- B.S., *with high distinction*, Worcester Polytechnic Institute