

PARTNER

Rory Z. Fazendeiro

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OVERVIEW

Rory is a versatile, business-oriented lawyer who enjoys a diverse practice focused on corporate and real estate transactional matters. Representing clients of all sizes, from small family businesses to national and international companies, Rory thinks and acts like a “deal lawyer,” utilizing a client-centric approach built on trust, predictability, and an understanding of his client’s business and industry-specific issues.

Rory’s M&A practice involves representing mostly privately-owned buyers and sellers in a wide range of stock and asset-based transactions. His clients span a multitude of different industries, with particular experience in the fields of technology, corporate real estate, professional services, and manufacturing.

Rory also has extensive experience representing banks and other financial institutions on a wide array of matters, with an emphasis on commercial real estate lending transactions and commercial and industrial loans of all sizes.

On a day-to-day basis, Rory provides general corporate advice to his business clients on a wide range of matters, including corporate governance, equity and executive compensation, licensing, service and supply agreements, joint ventures, and other strategic alliances.

Rory’s real estate work involves commercial acquisitions and sales, development projects, real estate financing, commercial leasing, construction and commercial landlord/tenant issues. Rory has served as lead counsel for corporate clients with extensive real estate portfolios, including the national real estate portfolio of a major financial institution and global footprint of a corporate real estate services provider.

Before Bowditch

Before entering private practice, Rory coached collegiate baseball and then worked in professional baseball for a number of years. He now draws on this passion in his law practice, where he has represented various sports clubs and athletes.

Besides work

In his spare time, Rory enjoys coaching and watching his children play and compete in their various youth sports programs. Rory loves to cook, exercise, travel and play golf (not necessarily in that order).

EXPERIENCE

- Computer hardware and IT services company in sale of stock from ESOP trust to private equity sponsor
- Closed multiple add-on and strategic acquisitions to achieve growth strategy for private equity portfolio companies
- Negotiated and documented major supply and services agreements on behalf of technology client
- Leasing counsel for landlord in Greater Boston multi-building office park
- Drafted and negotiated construction contract documents on behalf of owner for national renovation and improvement project of retail branch properties
- Private equity owner and global technology companies in several strategic acquisitions throughout the U.S. and abroad
- Negotiated and documented a commercial joint venture involving the development and bringing to market of cutting-edge technology products, including the related bridge financing, and IP licensing and related rights

AFFILIATIONS

- Member, Massachusetts Bar Association
- Member, American Bar Association
- Member, Boston Bar Association, Business Litigation Committee
- Member, New York Bar Association, Securities Committee
- Volunteer, Greater Boston Council of the Jimmy Fund

PREVIOUS

- Co-Chair, Human Resources Committee, Smaller Business Association of New England ("SBANE")
- General Counsel, New Bedford Bay Sox

ARTICLES & TALKS

ARTICLES

- ["Key Legal Tips to Maximize Your Understanding and Use of Software-as-a-Service Agreements,"](#) Bowditch, 2024
- ["Solving the Puzzle to Improve Corporate Governance,"](#) Bowditch, 2023
- ["The New Normal for Due Diligence,"](#) *Mergers & Acquisitions*, 2021
- ["New PPP Funding Hits the Streets – A Primer on What Businesses Should Know,"](#) Bowditch, 2021
- ["PPP Update – Handling the Necessity Questionnaire for PPP Loans \\$2M or More,"](#) Bowditch, 2020
- ["PPP Flexibility Act of 2020,"](#) Bowditch, 2020
- ["New Guidance on the PPP Necessity Certification Provides Automatic Safe Harbor for Borrowers with Loan Amounts Under \\$2 Million,"](#) Bowditch, 2020
- ["PPP Loan Safe Harbor Date Extended One Week to May 14,"](#) Bowditch, 2020
- ["PPP Loan Applicants Directed to Assess \(or Reassess\) the Necessity for Loan Funds; SBA Imposes May 7th Deadline to Return Loans for Borrowers that Cannot Meet the New Standard,"](#) Bowditch, 2020

- “A Checklist for Loan Forgiveness Under the Payroll Protection Program,” Bowditch, 2020
- “CARES Act Payroll Protection Loan Program – US Treasury Issues Updated Guidance,” Bowditch, 2020
- “CARES Act – Small Business Administration’s Payroll Protection Loan Program Explained,” Bowditch, 2020
- “Financial Support for Qualifying Small Business and Non-Profits Impacted by the Coronavirus Outbreak,” Bowditch, 2020

TALKS

- [Global Families in Business Conference](#), Harvard Business School, 2024
- [Drafting and Negotiating SaaS Contract Agreements: Tips and Pitfalls](#), New England Corporate Counsel Association, Inc. (NECCA), 2021
- [Paycheck Protection Program: What Businesses Need to Know](#), *Massachusetts Lawyers Weekly*, 2021
- [New Contracts: Pandemic Impact on Contract and Transaction Due Diligence](#), Association of Corporate Counsel – Northeast Chapter, 2020
- [Contract Review: Identifying Weaknesses, Strengths and Gray Areas to Get Ahead of Future Disruptions](#), Association of Corporate Counsel – Northeast Chapter, 2020
- [We have our PPP loan, now what?](#) *Worcester Business Journal*, 2020
- [Cybersecurity Threats and Employment Law in a Remote World](#), New England Association of Corporate Counsel, 2020 (Moderator)

MEDIA MENTIONS

- “Embracing uncertainty: As the trade war wreaks havoc, Central Mass. manufacturers are urged to save cash and be proactive” (*Worcester Business Journal*)

BAR ADMISSIONS

- Massachusetts
- New York
- U.S. District Court, District of Massachusetts
- U.S. District Court, Southern District of New York
- U.S. Court of Appeals for the First and Federal Circuits

EDUCATION

- J.D., Roger Williams University School of Law
- M.Ed., East Stroudsburg University
- B.A., Hobart and William Smith Colleges